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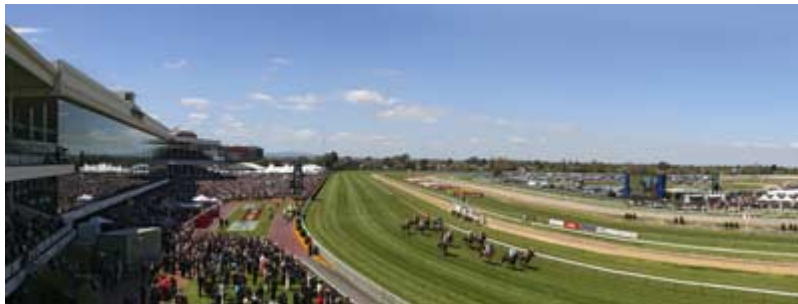
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Quest 1st past the post!

After an extensive search and evaluation period Caulfield Racecourse in Melbourne Australia has selected the Quest Venue POS solution. Caulfield is operated by the Melbourne Racing Club and home to the \$2.5 million Caulfield Cup, which was first run in 1879 and is one of Australia's most prestigious handicap horse races.



Quest's back office Venue Manager and 72 point of sale terminals (including Quest Touch Screens and Handhelds) were installed at the racecourse just in time to settle prior to the start of this season's Spring Racing Carnival.

"The first day of operation was a huge success, going live without a single hitch and without any disruption to the front of house function" said the Operations Systems Support, Tania Ballistreri. She went on to say, "The POS data that has been captured by the system this year will prove most useful in the planning and execution of next year's carnival"

Simon Gardner, General Manager of Commercial Operations for the Melbourne Racing Club, who wholeheartedly endorsed the Quest implementation team for ensuring a fast and smooth transition, also said, "The staff adapted to the change with minimal training and we have received only fantastic feedback from both the restaurant and retail areas in relation to the ease of use and great Quest support."

The back office software, which makes setting up and changing POS functions "an absolute breeze", has shown its value already.

The system is used to track all movement of stock and provide a comparison in each location between stock usages, till sales and cash banked, a feature extremely attractive to the Melbourne Racing Club.

Quest Retail Technology is the largest developer and manufacturer of Point of Sale Systems in Australia and has over 35,000 terminals installed in 20 Countries Worldwide in a diverse range of applications including, Bars, Clubs, Restaurants, Fast Food, Stadiums, Arenas, Racecourses, Theme Parks, Cinemas and Franchises.

